



Investor Presentation

May 2026

Asset Intelligence for a **Smarter** Supply

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Dot Ai – Investment Highlights

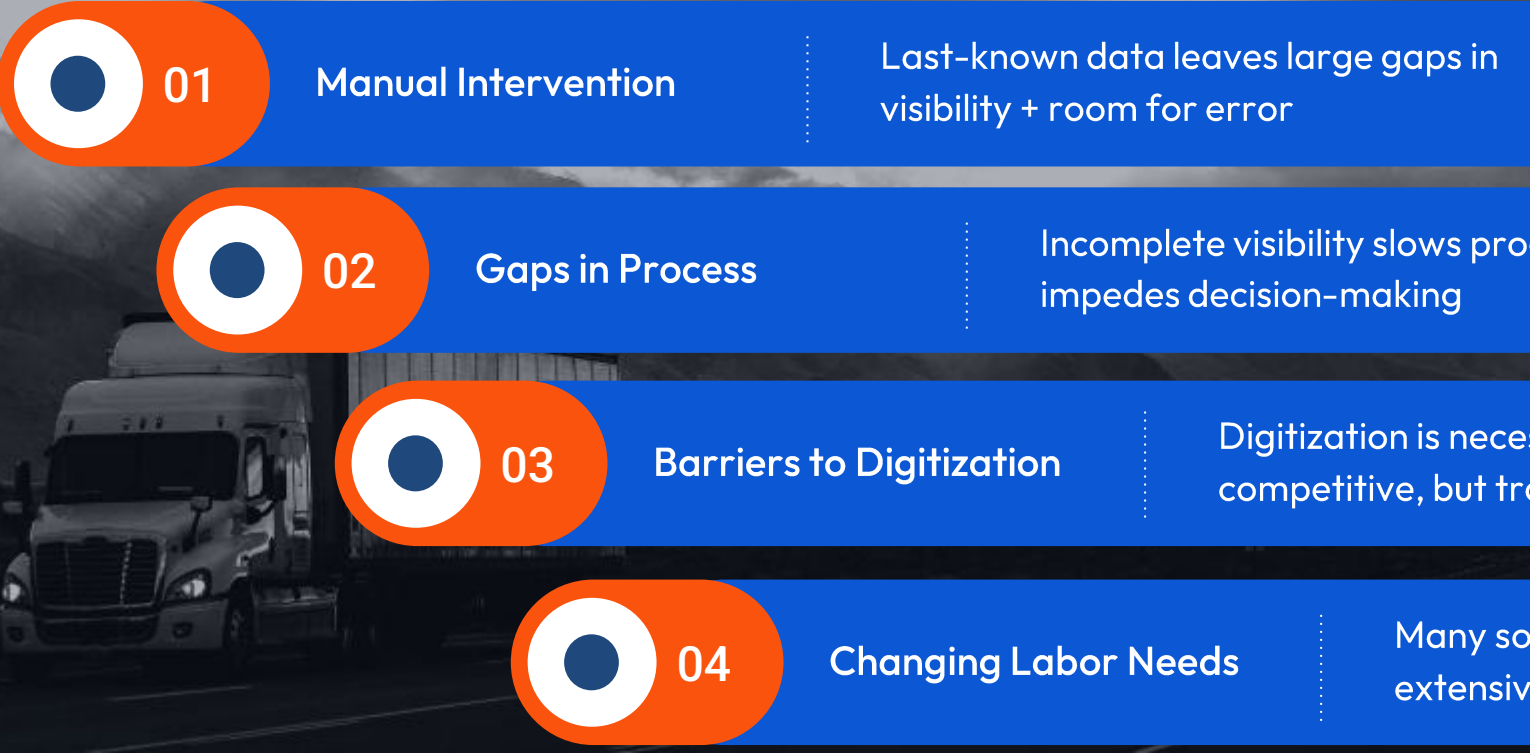
AI-powered, plug-and-play SaaS platform delivering asset intelligence and in-process visibility

- **Category-defining platform** for asset intelligence and in-process visibility applied to public and private sectors
- **Patented technology** that unifies asset data and workflow signals into actionable intelligence powered by AI
- **Strategic enterprise partnership with Würth** demonstrates scalable distribution and expansion across a large installed customer base
- **Wiliot Strategic partnership** for Ambient IoT tag supply and cloud services
- **Accelerating commercial traction** with \$5.8M in FY2025 revenue and reaffirmed 2026 guidance of \$6.0-\$7.5M revenue and \$12-\$15M bookings
- **Capital-efficient, capex-light model** designed to scale revenue and margins without proportional infrastructure investment
- **Experienced management team and board** with strong track record across public and private sectors

Dot Ai Nasdaq: DAIC	
Share Price ¹	\$0.18
Market Cap ¹	\$5.3M
FY2025 Revenue	\$5.8M
FY2026 Revenue Guidance	\$6.0-\$7.5M
Shares Outstanding ²	29.3M

¹ As of May 15, 2026
² As of March 31, 2026

Addressing Industry Challenges

- 
- 01 Manual Intervention** Last-known data leaves large gaps in visibility + room for error
 - 02 Gaps in Process** Incomplete visibility slows progress + impedes decision-making
 - 03 Barriers to Digitization** Digitization is necessary to remain competitive, but transitions are complex
 - 04 Changing Labor Needs** Many solutions are hard-to-use + require extensive training or 3rd party specialists
 - 05 Adoption of AI** Organizations lack enough in-process, clean data to feed the AI

The Visibility Gap in Physical Operations

Legacy systems report what **was** happening, not what **is** happening.

Limited Visibility

- Where are my assets right now?
- Who has them?
- What condition are they in?
- How many do I actually have?
- When will they arrive?
- Why are they delayed or missing?
- How long my asset been out of range?

Operational Execution

- Put away inventory
- Pick and fulfill orders
- Pack and ship items
- Move assets across locations
- Track usage and condition
- Count and audit inventory
- Secure high value equipment

The Result: A critical gap between system data and physical reality, leading to delays, inaccuracies, lost assets, and reduction in profitability.

The Paradigm Shift to **Asset Intelligence**

Predictable logistics was always a myth. Today's enterprises operate in a reality defined by chaos, disruption, and rapid fluctuation.

The market no longer needs simple tracking; it demands **true intelligence**. Knowing where an asset is right now, its condition, and predicting its next move is the new competitive advantage.

Dot Ai is the nervous system of the modern enterprise.

Proactive Approach to Changing Needs



AUTOMATED

Automated, continuous data collection eliminates costly RFID readers + scanners while leveraging your existing investments.



SECURE

Dot Ai's **anomaly detection** prevents unauthorized actions + increases security while **encrypted cloud storage** ensures your data stays secure.



SEAMLESS

Built for **seamless scalability** without requiring additional infrastructure, our phased deployment strategy ensures **minimal disruption**.



RESILIENT

Ensure supply chain resilience with IIoT hardware proven to function in extreme environments, **Dot Ai works where other systems fail.**

How Dot Ai Differs from Competitors

Dot Ai is built to adapt. Our platform is flexible by design, tailored to fit your unique operations, workflows, and business goals. Whether you're scaling, optimizing, or innovating, we configure our solution around your needs, not the other way around.

Core Advantages

- **Industrial-Friendly:** Devices communicate with each other, routing data around obstacles in metal-heavy environments.
- **Rapid Deployment:** Install battery-powered or hardwired Bridges in days, not months.
- **Dual Capability:** Seamlessly manages both active (high-value) and passive (high-volume) tags on the same platform.

Aspect	Traditional Competitors	Dot Ai Advantage
Implementation	1-3 years; complex setup	1-3 months; plug & play architecture
Infrastructure	Heavy infrastructure (cabling, readers)	Minimal Infrastructure technology
Data Depth	Location-based tracking only	In-process contextual intelligence
Scalability	Single-site or limited expansion	Multi-site and in-transit
Technology Focus	Software-only or hardware-only	Integrated + IIoT ecosystem
Industries Served	Narrow, specific use-cases	Broad industrial & enterprise domains

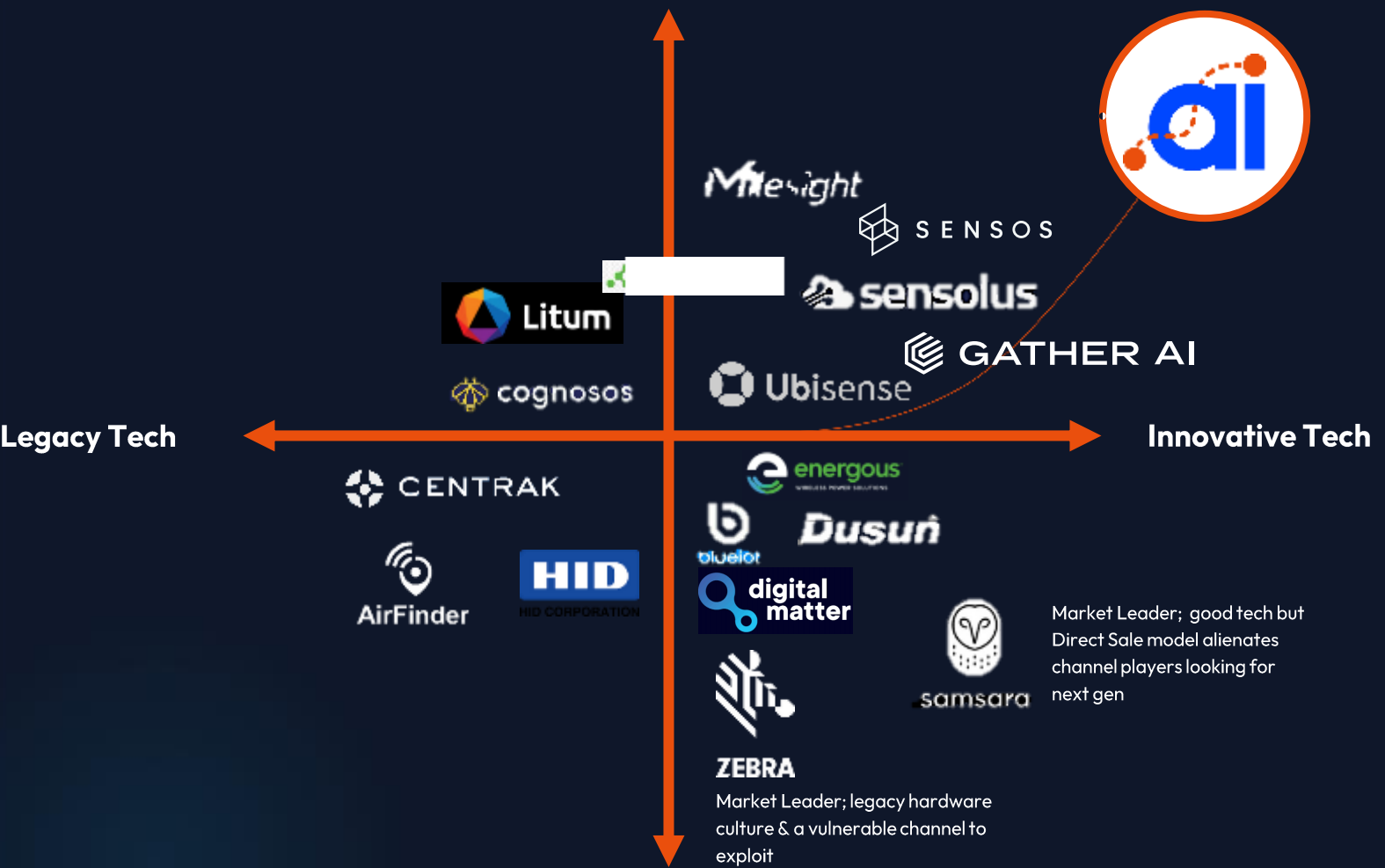
Competitive Comparison Chart



	aiDot Ai	TRACKONOMY	SENSOS	sensolus	HID CORPORATION	ZEBRA	samsara	EV	Unbranded
Passive BLE	✓								
Active BLE	✓	✓		✓	✓	✓	✓		
RAIN RFID (UHF)	✓				✓	✓			
Cellular In-transit	✓	✓	✓	✓			✓	✓	
Vision / Camera Integration	✓					✓	✓		✓
Barcode/ QR Scan Integration	✓	✓	✓		✓	✓	✓		✓
Indoor Zone-Based Geofencing	✓	✓		✓	✓		✓		
On-Metal Industrial Tags	✓			✓	✓	✓	✓	✓	
Temperature Monitoring Tags	✓	✓	✓	✓	✓			✓	
Passive Temperature Monitoring	✓								
Open API	✓	✓	✓	✓	✓	✓	✓	✓	✓
Edge Compute/ Logic	✓	✓				✓	✓		✓
Custom Rules Engine	✓	✓		✓					✓
Channel-Partner GTM	✓	✓	✓	✓	✓	✓	✓	✓	✓

Differentiated From the Landscape

Innovative Approach



- Established incumbents and competitors attempt to apply legacy IoT tech through highly restrictive transactional business models.

- Dot Ai brings **modern, AI-driven tech** to a fragmented market through a SaaS business model.

• **Dot Ai's key differentiators:**

- Invests heavily in AI development
- Simplifies complex buying decisions
- Leverages device-agnostic software
- Enhances accuracy & reliability of location data
- Dramatically lowers TCO (total cost of ownership) over time

IIoT & DotAi

The Intelligent Supply Chain is **HERE**.

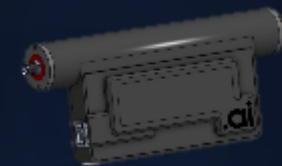
IoT solutions from Dot Ai offer unparalleled visibility for asset management & logistics operations.

Leverage in-process data & AI-driven insights to optimize operations & drive results.

Dot Ai automates data collection; no clipboards, no manual intervention, or bulky infrastructure required.



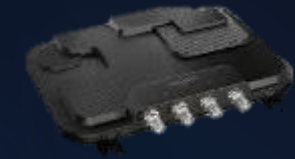
SaaS Cloud Software



Dot Ai Gateway



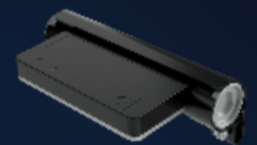
Machine Vision



RFID Reader



Compute Node



Mobile Bridge

Passive

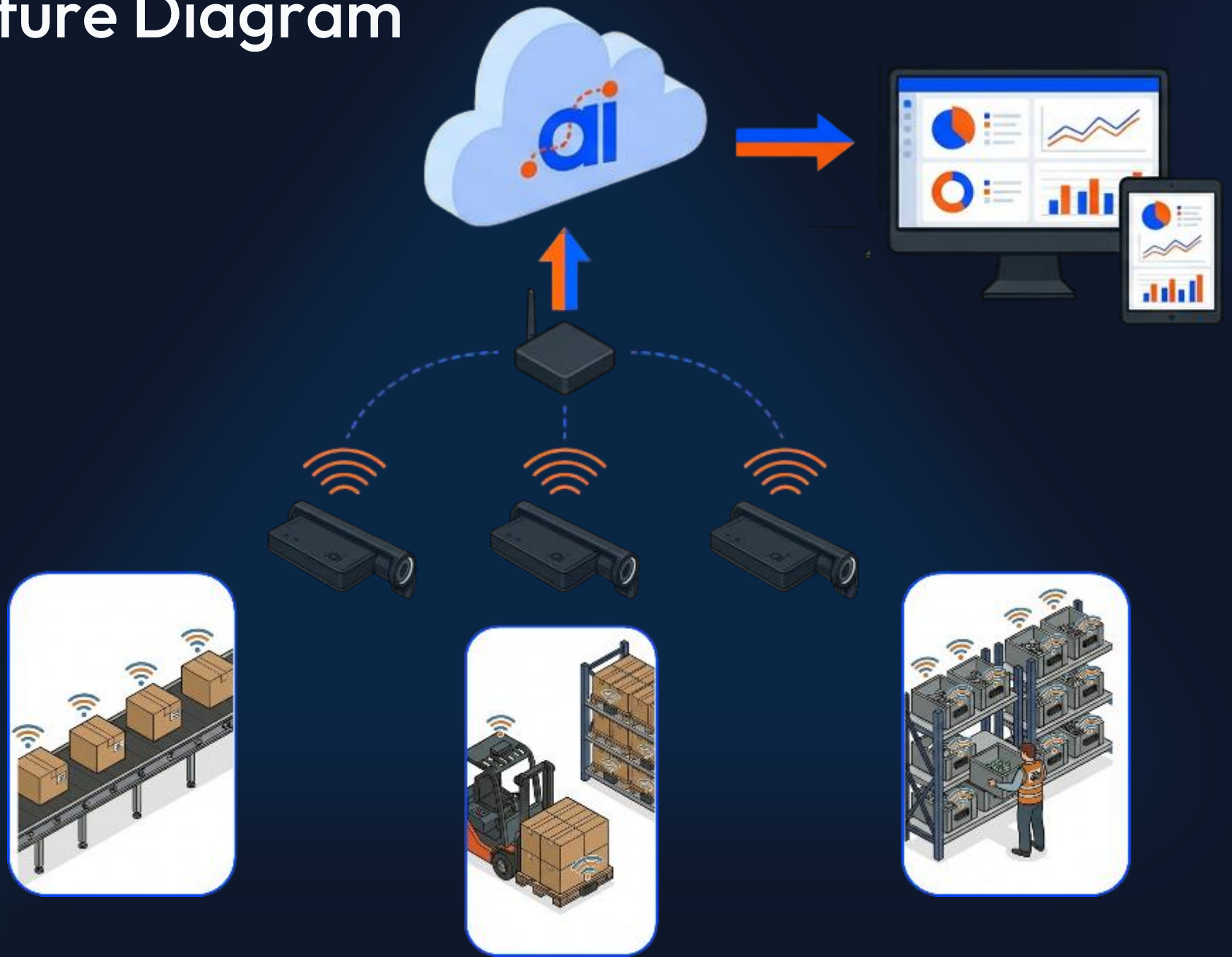


Active



Labels & Industrial Tags

Architecture Diagram



The Intelligence Layer

From Data to Action

Data without context is noise. The Dot Ai software is the brain that interprets signals. Dot Ai connects your devices into a unified intelligence layer, delivering in-process visibility across your operations.

Our Rules Engine empowers users to define custom conditions and triggers (Ex. Alert if asset X leaves Designated Zone) ensuring the right notifications are delivered at the right time.

Stay informed, respond faster, and maintain control with alerts tailored to your operations.



Technology Stack Comparison

Feature	Dot Ai	Traditional RFID	GPS	Manual / Barcode
Infrastructure Required	Low	High	None (Satellite)	None
Continuous Visibility	Yes	Choke-point only	Outdoors only	Snapshot only
Location Accuracy	High (Room/Bay)	Room Level	Outdoors only	Item Level
Range	RFID: 15 ft BLE: 45 ft LRL: 12 miles	15 ft	Unlimited	0 – 3ft
Sensor Data	Yes	No	No	No
Cost	\$	\$\$	\$\$\$	\$

The Challenge

Würth Industry USA, a global distributor managing over 1 million SKUs across 180+ locations, set out to modernize operations through cutting-edge innovation—driving greater automation, real-time visibility, and smarter supply chain performance to meet evolving customer expectations.

Their traditional vendor managed inventory (VMI) model relied on manual signals, leading to material availability and inventory challenges. This often-delayed visibility into true consumption patterns – especially in dynamic customer environments.



The Solution

Together, Würth Industry USA and Dot Ai developed a strategic kanban solution through an exclusive partnership focused on introducing in-process asset intelligence at the point of consumption. By capturing consumption data directly from the operational edge, Dot Ai's software and hardware enabled Würth to move from a less reactive replenishment to a more proactive VMI program – improving visibility, aligning supply with true demand, and supporting scalable, data-driven decision-making across their customer's supply chain.

The Outcome

With enhanced visibility into how inventory is actually used, rather than its expected use, Würth is building a more responsive, efficient, and customer-centric supply chain. Real-time insights are laying the foundation for improved service levels, reduced downtime risk, and stronger operational alignment across their global footprint.



Use Cases *Near-field and Far-field Asset Tracking*

Yard Management

- **Preventing High-value Asset Loss:** Close the loop on handoffs where high-value items are most vulnerable.
- **Access Points & Gates:** Trigger notification when assets, vehicles, or people pass checkpoints

RTI (Returnable Transport Items)

- **Returnable Asset Control:** Trace RTIs to trigger zone entry and exit across facilities

Temperature Monitoring:

- **Temperature-Sensitive Workflows:** Track movements and time-stamped temperature for workflows involving food, chemicals, electronics.

Tool and People Tracking

- **Asset Visibility & Control:** Trace tools, equipment, & mobile assets to via zone entry and exit

Material and Inventory Management

- **Staging Validation:** Detect items in wrong lane, on wrong dock area, or not detected in staging locations.
- **Put/Pull Verification & Logging:** Add triggers logging when items have been picked from or put on a shelf
- **Lean warehousing/JIT Manufacturing:** Replace Kanban cards & manual scanning. Associate zones with operational states, & digitize your workflow logic
- **On-the-fly automations:** Detect tagged assets in motion as they enter workflow states & link asset data in Dot Ai database

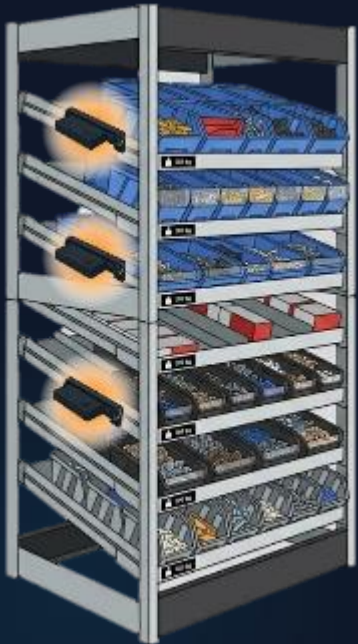


Far-field Applications

Zone-based inventory scanning, logging, tracking:

- Assigning workflow steps, or operational states to zones (geofences)
- Bridges assigned to zones scan and report detected assets (with tags/labels)
- Logic and workflow based on zone entering/exiting, zone-to-zone movement

Mount Bridges



Automated Inventory Scans

Set Geofences



Zone-based scanning and logic

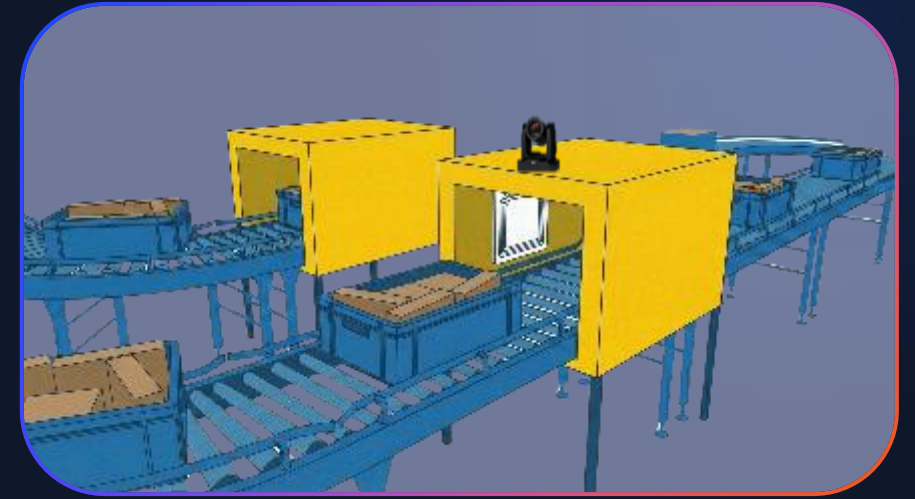
Apply Workflow Logic



Digitized Workflows,
Notifications/Triggers, Easy Auditing

Near-field Applications

- Near-field reads for quick ID, triggering data collection, or event log
- Doorways, gates, conveyor belts, assembly lines, pick/pull events
- Quick scans for linking asset data



- Pick/Put Verification and Logging – Add triggers logging when items have been picked from or put on a shelf
- Access points and gates – Trigger notification when assets, vehicles, or people pass checkpoints
- On-the-fly automations – Detect tagged assets in motion as they enter workflow states and link asset data in Dot Ai database

ROI Multiplier by Sector (Year 1)

Smart manufacturing initiatives consistently deliver significant returns, with many manufacturers reporting a 3x ROI or higher within the first year, largely driven by a 30–50% reduction in unplanned downtime.

Key Drivers of High ROI and Reduced Downtime

- Predictive Maintenance (PdM): PdM reduces maintenance costs by 25–40% and cuts breakdown by 70–75%, shifting unplanned downtime into planned maintenance.
- Downtime Cost Savings: With unplanned downtime averaging \$125,000/hr, even modest reductions can deliver full technology payback within 12 months.
- High-Volume ROI Examples: Advanced analytics deployments have achieved 10:1 to 30:1 ROI within 12 – 18 months.
- Increased Productivity: Smart factories see 10-20% output gains through optimized scheduling and reduced maintenance disruptions.

Other Strategic Factors Affecting ROI



Greater Transparency



Continuous Improvement



Artificial Intelligence

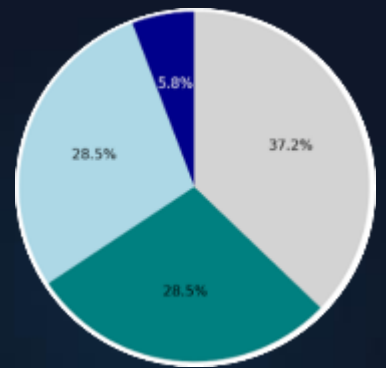
Financial Projections

Growth Forecast

(in USD \$M)	FY2026				
	FY2025 Total	HW 37%	ARR 56%	Services 7%	FY2026 Total
Bookings	\$5.8	\$4.6	\$7	\$0.9	\$12.5
Revenue	\$5.8	\$2.8	\$4.2	\$0.5	\$7.5
Gross Margin %	46%	50%	78%	65%	66.7%

Revenue Elements

FY2026 revenue mix



- Asset Data Fees**
(Labels, Tags, Beacons)
- Hardware Costs**
- Device Subscription Fees**
(Bridges, Cameras)
- Server Access Fees**

Transactional hardware business run from wholly owned subsidiary

A Dot Ai Company

Dot Ai Management Team

EXPERIENCED | SUCCESSFUL



Ed Nabrotzky
CEO & President

Co-founder and entrepreneur with 4 previous successful exits by merger. SME in IoT and AI with operational experience, published work and patents in these areas. Executive experience at public companies Molex and Panasonic.



Delores Rochester
CRO

Del brings over 25 years of sales and technology leadership across global enterprise organizations, including Oracle and IBM. She has driven more than US \$4 billion in technology solution sales spanning hardware, software, cloud, mobility, and services.



Vijayan Nambiar
CTO

Executive experience at public companies leading R&D. SME in 5G systems and enterprise software. Led the team at Verizon for the new 5G router platform. Strong history of recruiting and retaining dev talent, especially in India.



Charles Maddox
CFO & COO

Co-founder and entrepreneur with 2 exits by private sale and 1 IPO. Raised more than \$8M in seed and \$12M in PIPE for Dot Ai. Set up manufacturing in Puerto Rico, scaling globally with contract manufacturing next. Former USAF C-17A Instructor Pilot & Director of Ops; managed continuous worldwide ops of \$11.12B in assets.



Ansgar Thiede
CSO

Data scientist with deep engineering and product management experience in logistics software and AI engines, former executive at infios/Korber and Blue Yonder. Dr. Thiede drives our product strategy and customer experience functions.

Let's build the intelligent
enterprise together.



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