

Dot Ai

Investor Presentation
March 2026



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Dot Ai – Investment Highlights

AI-powered, plug-and-play SaaS platform delivering asset intelligence and in-process visibility

- **Category-defining platform** for asset intelligence and in-process visibility applied to public and private sectors
- **Patented technology** that unifies asset data and workflow signals into actionable intelligence powered by AI
- **Strategic enterprise partnership with Würth** demonstrates scalable distribution and expansion potential across a large installed customer base
- **Wiliot Strategic partnership** for Ambient IoT tag supply and cloud services
- **Accelerating commercial traction** with \$5.8M in FY2025 revenue, record Q4 of \$4.5M, and 2026 guidance of \$6.0-\$7.5M
- **Capital-efficient, capex-light model** designed to scale revenue and margins without proportional infrastructure investment
- **Experienced management team and board** with strong track record of technical and operational execution across public and private sectors

Dot Ai Nasdaq: DAIC

Share Price ¹	\$0.24
Market Cap ¹	\$6.8M
FY2025 Revenue	\$5.8M
Q4 FY2025 Revenue	\$4.5M
Q4 FY2025 Gross Margin	43.7%
FY2025 Adj. EBITDA	(\$9.1M)
FY2026 Revenue Guidance	\$6.0-\$7.5M
Shares Outstanding ²	27.8M

¹ As of March 9, 2026
² As of December 31, 2025

The Problem with Having Things...

Visibility

- Who has my Things?
- What is the state of my Things?
- Where are my Things?
- When will my Things get there?
- Why are my Things not there?
- How many Things do I have?



Actions

- Put Away my Things.
- Pick the Thing I need.
- Pack some Things to ship.
- Move my Things to another place.
- Measure my Things.
- Count my Things.
- Secure my Things.



**... legacy management solutions
are slow and inaccurate**

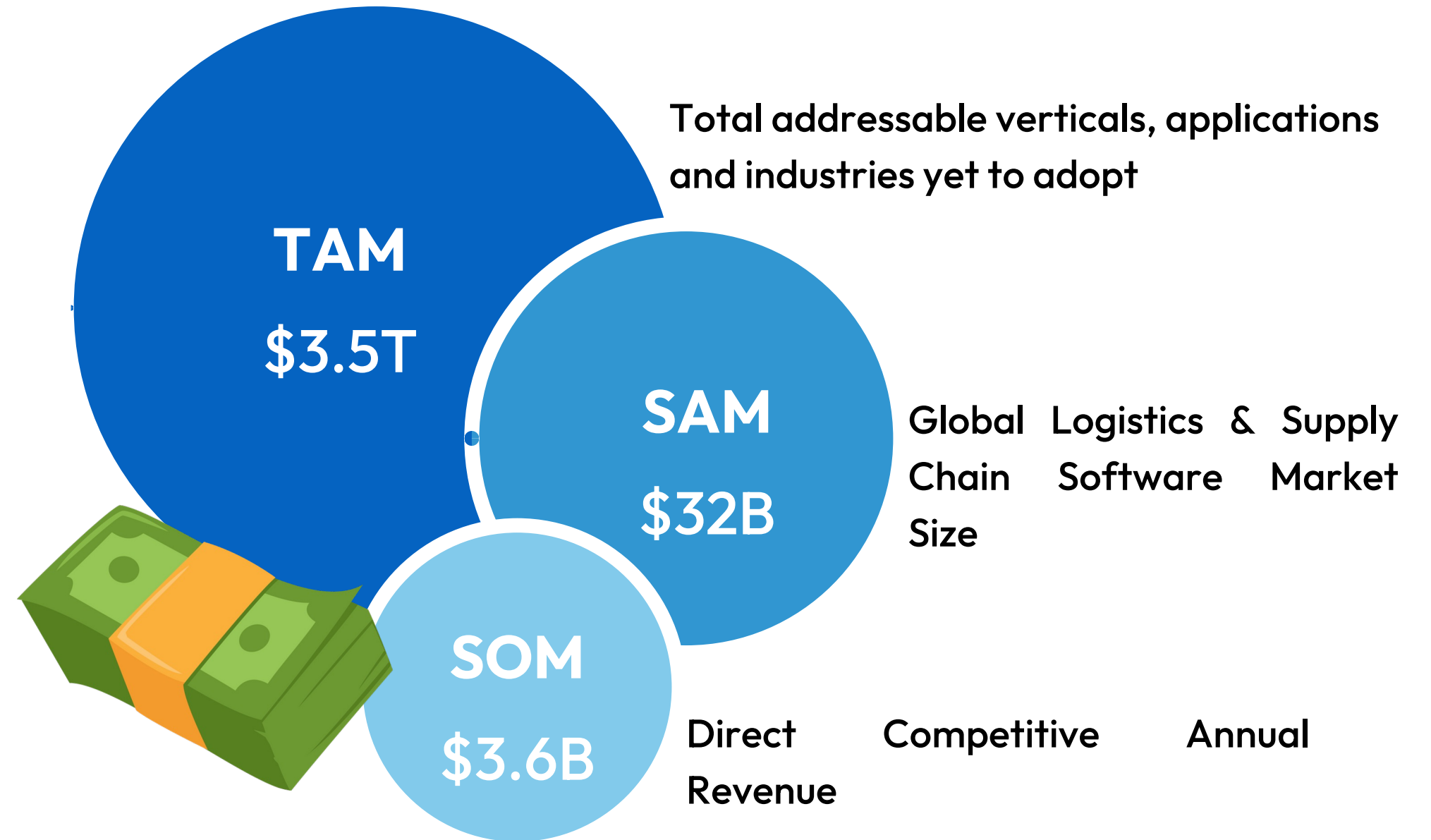
Our Target Markets

Industrial Logistics and Asset Management

Solution Areas

-  Material Handling & Logistics
-  Yard & Warehouse Management
-  Equipment Tracking & Management
-  Access Control & Security
-  Service & Care Enablement
-  Traceability & Authentication

Market Size



Applicable Industries

ENTERTAINMENT | RETAIL | MANUFACTURING | LOGISTICS | MINING & ENERGY | CONSTRUCTION | TRANSPORTATION | FOOD & BEVERAGE | HEALTH CARE | FACILITIES MANAGEMENT | PHARMACEUTICALS | AGRICULTURE | MILITARY & GOVERNMENT

Product Suite



PASSIVE LABELS



PASSIVE INDUSTRIAL TAG
Wiliot chip + plasmonic folded ground plane
Patent Pending



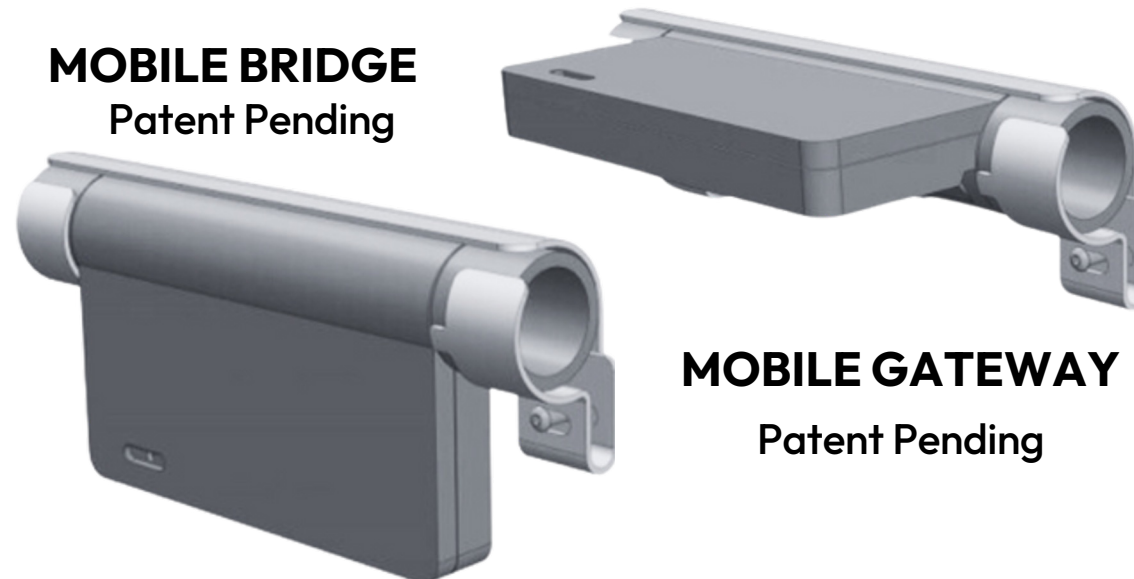
COTS TAGS & SENSORS

**SAAS
CLOUD SOFTWARE**



Patents Granted
and Pending

MOBILE BRIDGE
Patent Pending



MOBILE GATEWAY
Patent Pending



INDUSTRIAL CAMERA



RFID READER



FIXED GATEWAY (LRL)



FIXED GATEWAY (ZIM)



How Our Technology Works

Using Dot Ai, assets are digitized and tracked through the process as a complete, auditable Digital Thread. Valuable business insights are created, streamlining operations and enabling real-time optimization.

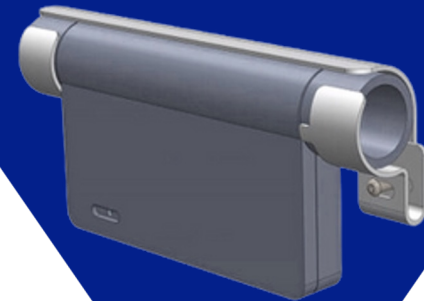
Asset Tag



1

RF Beacons or **Barcodes** enable positive identification, sensing and tracking of key assets and material.

ZIM Bridge



2

Mobile RF Readers and **Cameras** collect tag and sensor data in real-time, in-process.

SaaS Cloud



3

Cloud Applications and the **AI Engine** guide workflows and enable asset intelligence.

BYOD



4

Real Time Asset Inventory is viewed and actioned without the using proprietary devices.

Our ZIM Bridge Platform

The only industrial grade, battery-powered, passive BLE reader platform –
first true industrial implementation of Wiliot tag technology

3 Families
52 SKUs

FAMILY

Transit



Marker



Access

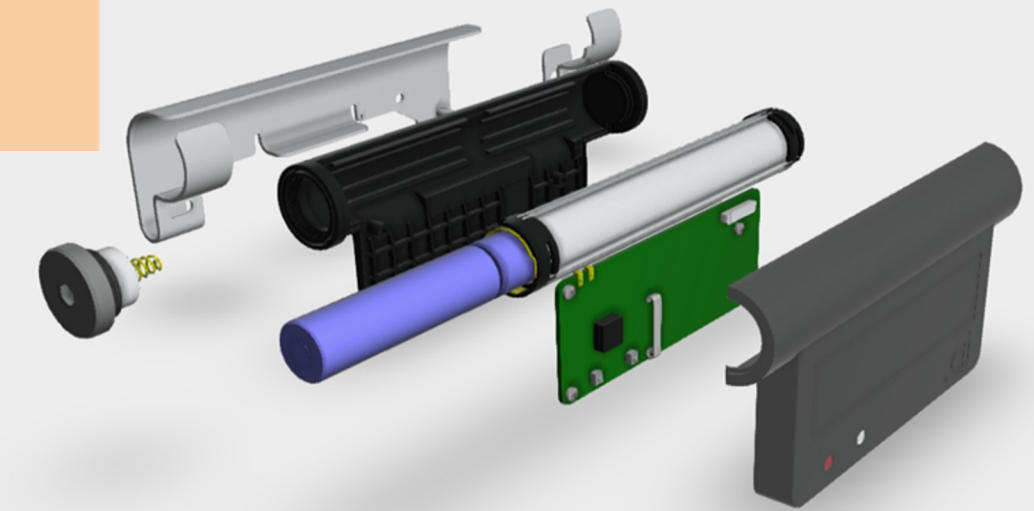


Features:

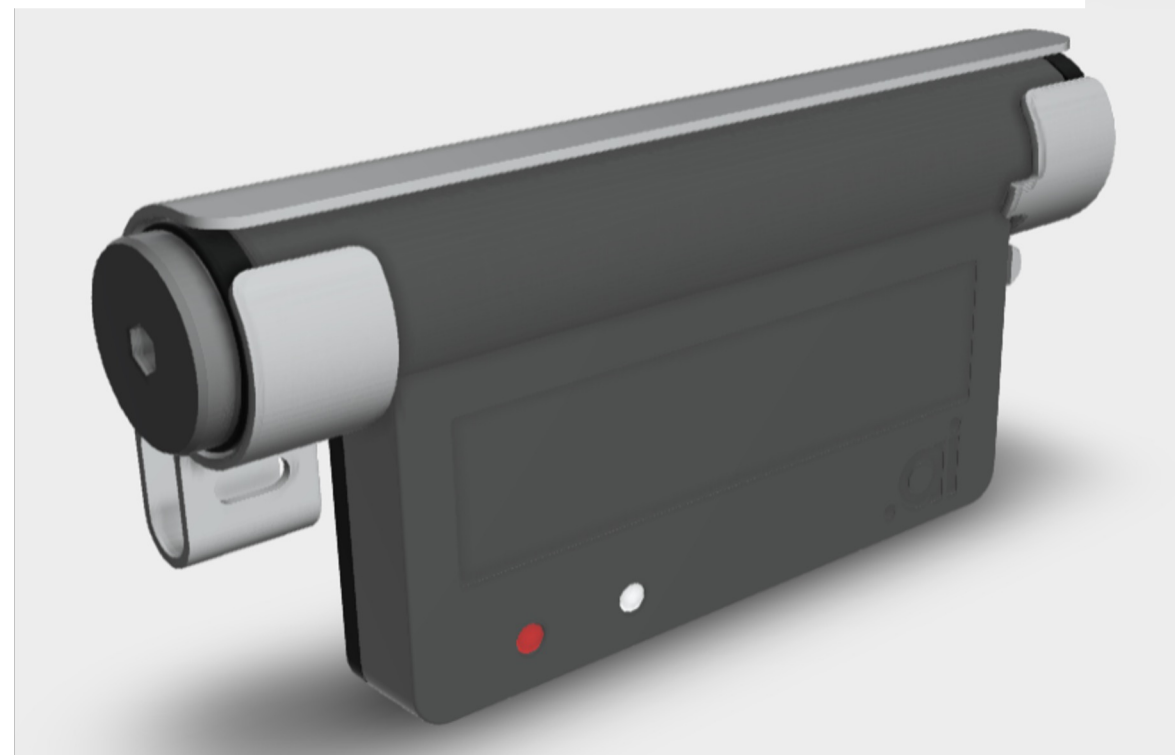
- Energizes Wiliot-enabled passive tags @ UHF
- Reads beacons @ Microwave (BLE)
- Collects and forwards data (out to 15 km)
- Supports LoRA, BLE and GNSS
- Enables many optional wired peripherals
- Takes common commercial batteries
- On/Off switch option (tail cap)

Key build options include:

- High visibility LEDs
- M12 wiring connector option
- Tamper evident sensing
- NFC coil option



The only battery-powered passive IoT data collector (patent pending)

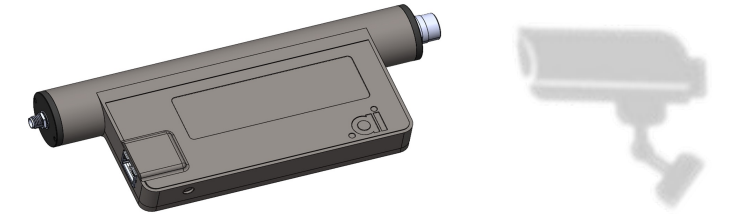


ZIM Bridge is
approximately
6" x 3" x 1.25"

Ai Implementations

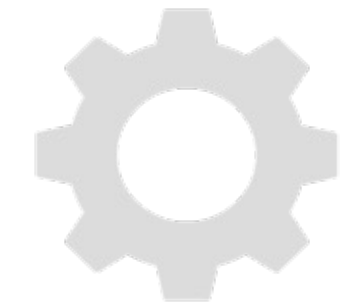
✓ All paths in AI adoption start with in-process data collection

- We use RF and AI Vision Systems to provide IoT data collection



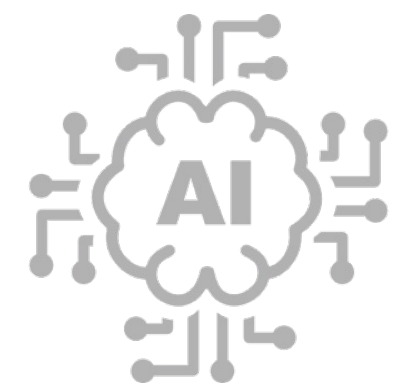
✓ Rules Engine with Machine Learning

- Unsupervised anomaly detection, alerts and alarms
- Bottleneck detection
- Enhanced business intelligence for CI



AI modelling under development for:

- Predictive forecasting (self-driving supply chain)
- Supervised learning (optimizing recipes and workflows in the enterprise)
 - Pick/Put/Pack
 - VMI



Competitive Comparison Chart



	AI	ZEBRA	samsara	HID CORPORATION	Ubisense	CENTRAK	AirFinder	cognosos	AUTOMATION ANYWHERE
BLE RFID	✓	✓	✓	✓	✓	✓	✓	✓	✓
Use of COTS devices	✓						✓		✓
LRL (Long-Range Locating)	✓		✓				✓	✓	✓
Outdoor Tracking	✓	✓	✓	✓				✓	
PWA (Progressive Web App)	✓						✓		✓
AI Camera Input	✓		✓	✓					✓
AI Powered Workflows	✓	✓		✓					
Vision System Overlays	✓			✓					✓
Battery Powered Bridges	✓								
Easy install and scale (mesh)	✓								
Passive BLE Tags	✓								



Energous (NASDAQ: WATT)

Energous (WATT) went public on March 28, 2014, trading on the Nasdaq stock exchange. The company priced its initial public offering (IPO) at \$6 per share, raising approximately \$27.6 million. They frequently use registered direct offerings and at-the-market (ATM) programs to raise capital, including a \$40M ATM in January 2021. More recently, they concluded a Sept. 15, 2020, \$5 million offering closing in September 2025 after \$13.4 million raised in early 2025. These offerings have been used for general corporate purposes, working capital, and to support the expansion of their WattUp® wire-free charging technology.

- Their most public success has been to make Bridges for the Wiliot system; they now base their solution almost entirely on this
- Unlike Energous, Dot Ai holds a direct 3-year strategic partnership with Wiliot and has developed patent-pending industrial innovations (plasmonic folded ground plane structure, rugged Industrial Bridge).



WATT News
[← Back to All WATT News](#)
Energous Reports Preliminary FY 2025 Revenue Of \$5.6M Up 630% And Q4 Revenue Of \$3.0M While Raising \$23.9M Equity
 08:11 AM -04, January 13, 2026

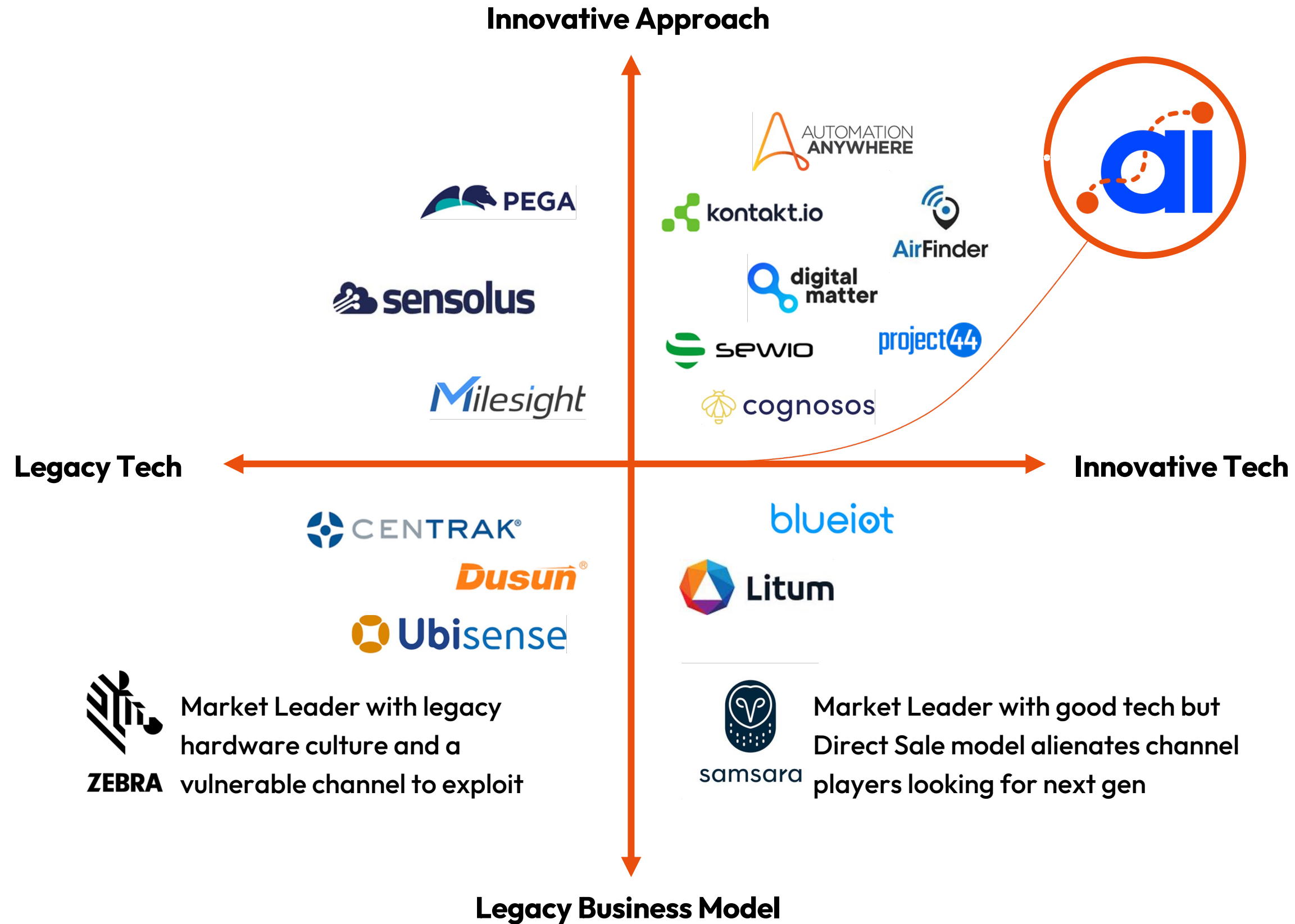


Energous San Jose HQ

	Q4 2025 Revenue	2025 Revenue	~Share Price	~Market Cap
Dot Ai	\$4.5 M	\$5.8 M	\$0.25	\$7.5 M
Energous	\$3.0 M	\$5.6 M	\$12.50	\$30 M



Differentiated From the Landscape



- Established incumbents and competitors attempt to apply legacy IoT tech through highly restrictive transactional business models.
- Dot Ai brings modern, AI-driven tech to a fragmented market through a SaaS business model.
- **Dot Ai's key differentiators:**
 - Invests heavily in AI development
 - Simplifies complex buying decisions
 - Leverages device-agnostic software
 - Enhances accuracy & reliability of location data
 - Dramatically lowers TCO (total cost of ownership) over time

Proven Success Within Critical Enterprises

Customer Spotlight



Wurth Industries: In-process inventory awareness and intervention ensures customers never run out of material and eliminates costly expediting.



Our demonstrated ability to provide smart software tools and work on-metal in a dense industrial environment has created a global opportunity with an industry leader in fasteners.



8-K Filed on November 14, 2024

Exclusive Partnership Announced

- intent for deployment of at least \$175M over 5 years
- includes initial \$2M payment

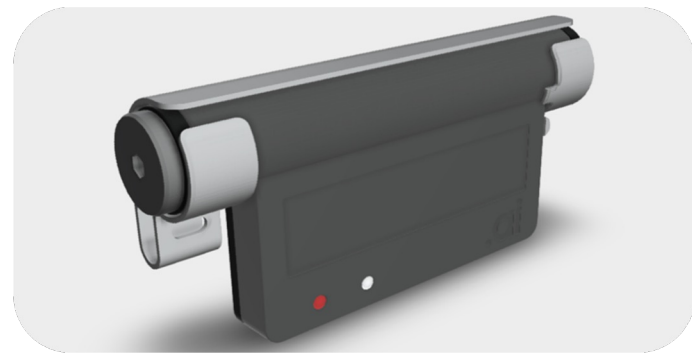
First Program order Sept 2025 - \$1.27M

Typical Customer Opportunity Profiling

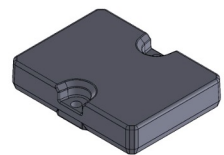
44,000 Potential adoption entities at this customer

- 200 Early Adopters have 600 locations total

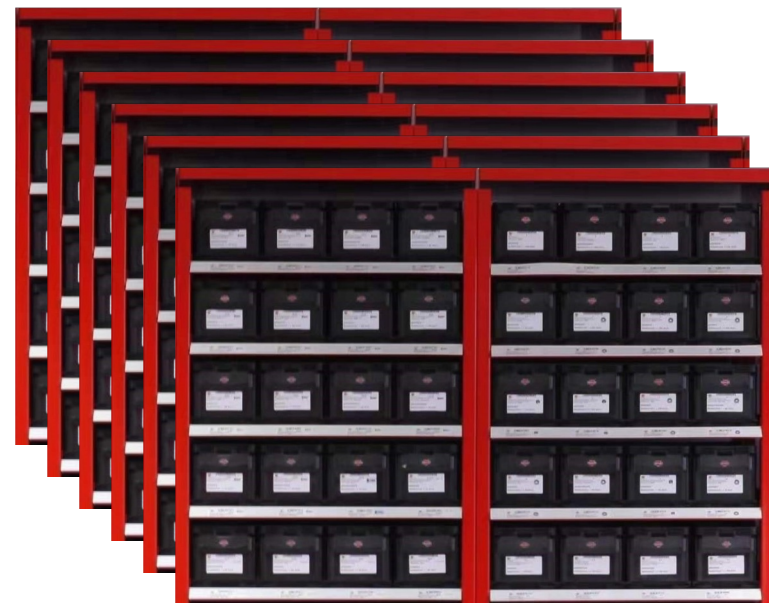
= \$1,122,600,000 over 5 years



3 Bridges @ \$185
+ \$4 / month SAAS charge



40 Tags @\$3.20
+ \$0.15 / month SAAS charge



1000 racks @ \$683
= \$683,000 / location

SAAS subscription

\$237,600 / year / location
x 600 locations

= \$142,560,000 ARR



600 locations x \$494,000

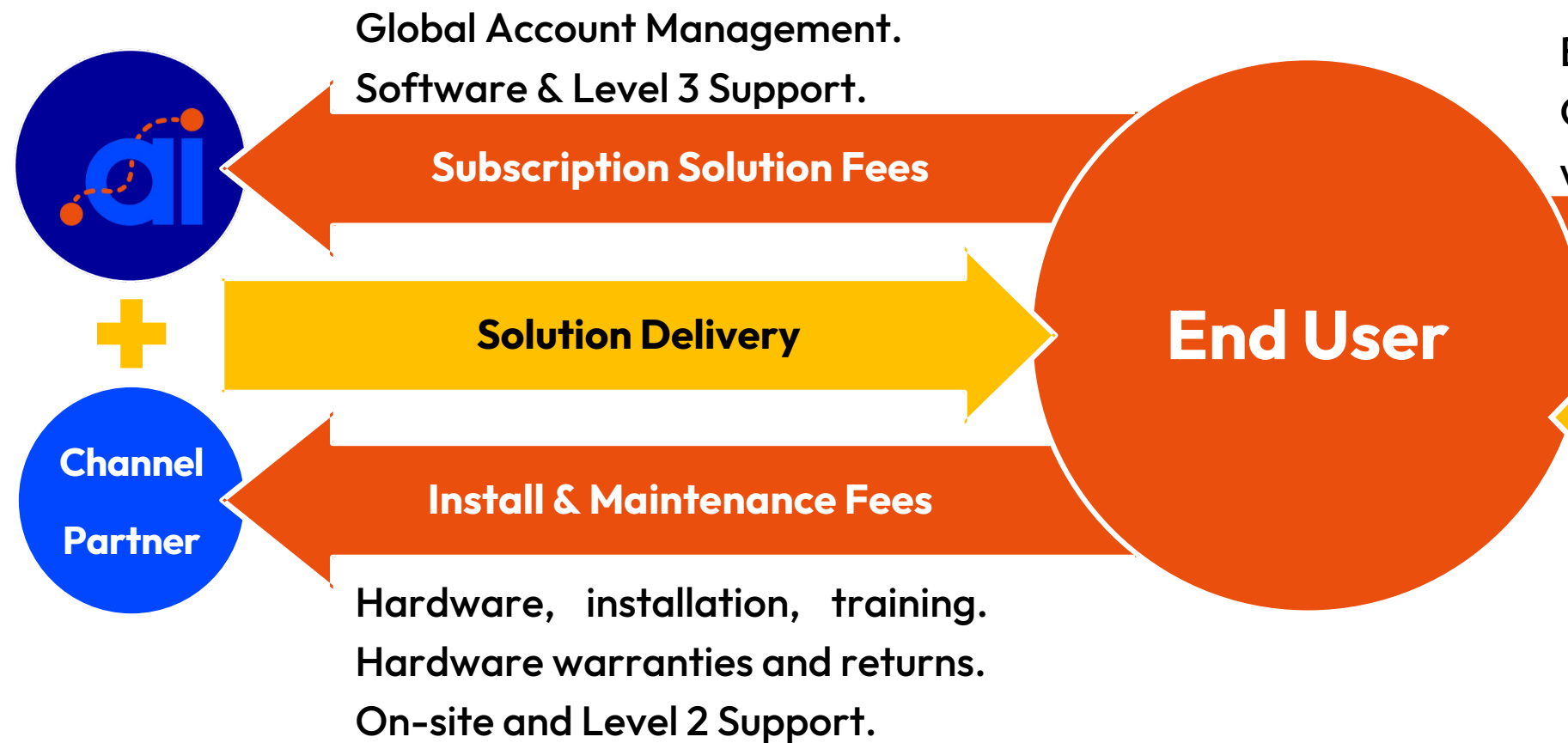
= \$409,800,000

Hardware Cost

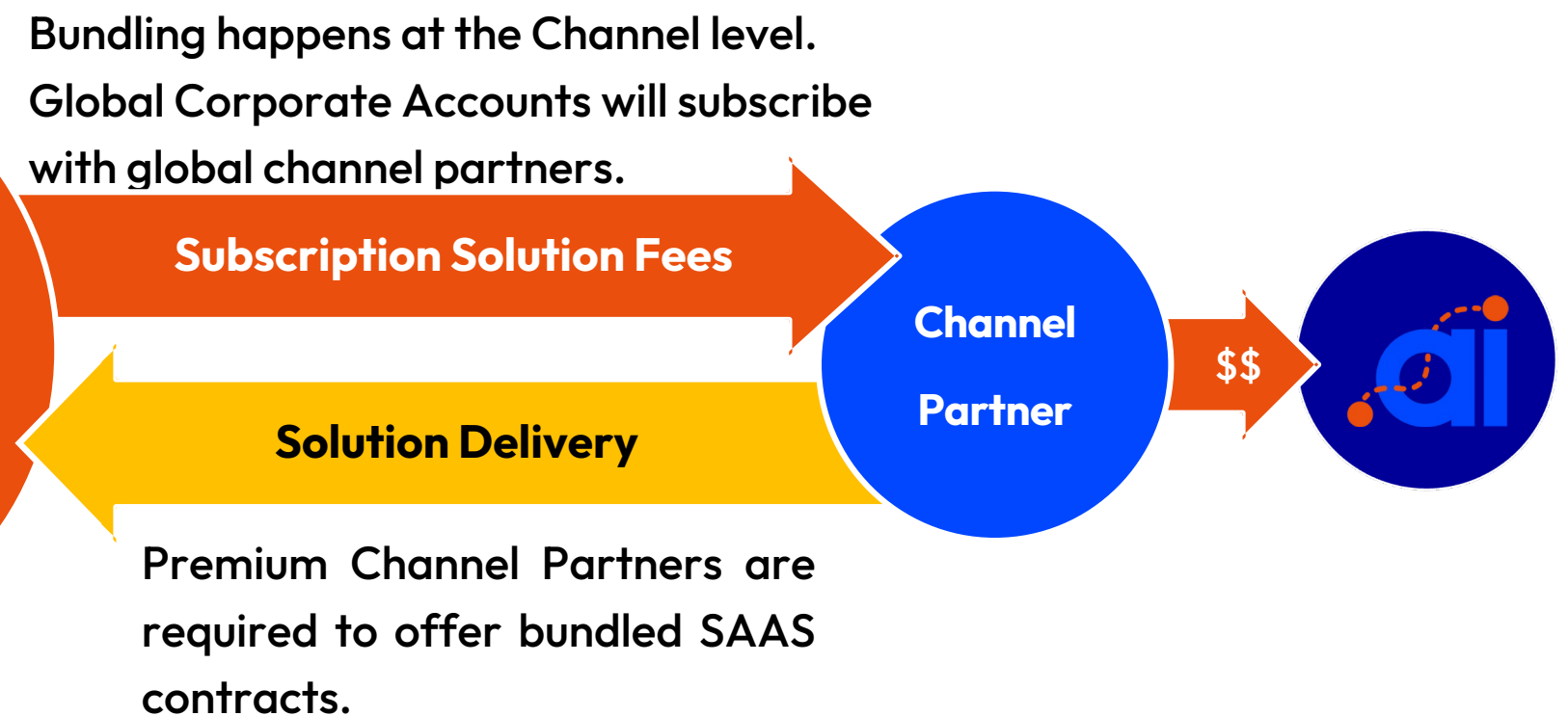
Commercial Model Summary

Dot Ai works with Channel Partners to sell 1, 3, and 5 year subscriptions

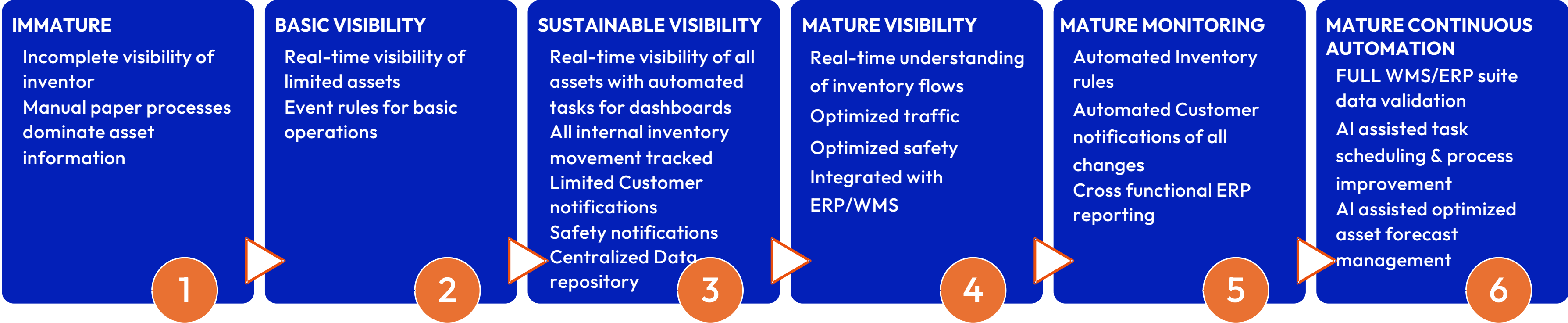
Hybrid Contracts



Bundled SaaS Contracts



Solution Maturity Model



Competitive Timeline for Implementation

Dot Ai
 1-3 months with simple infrastructure deployment

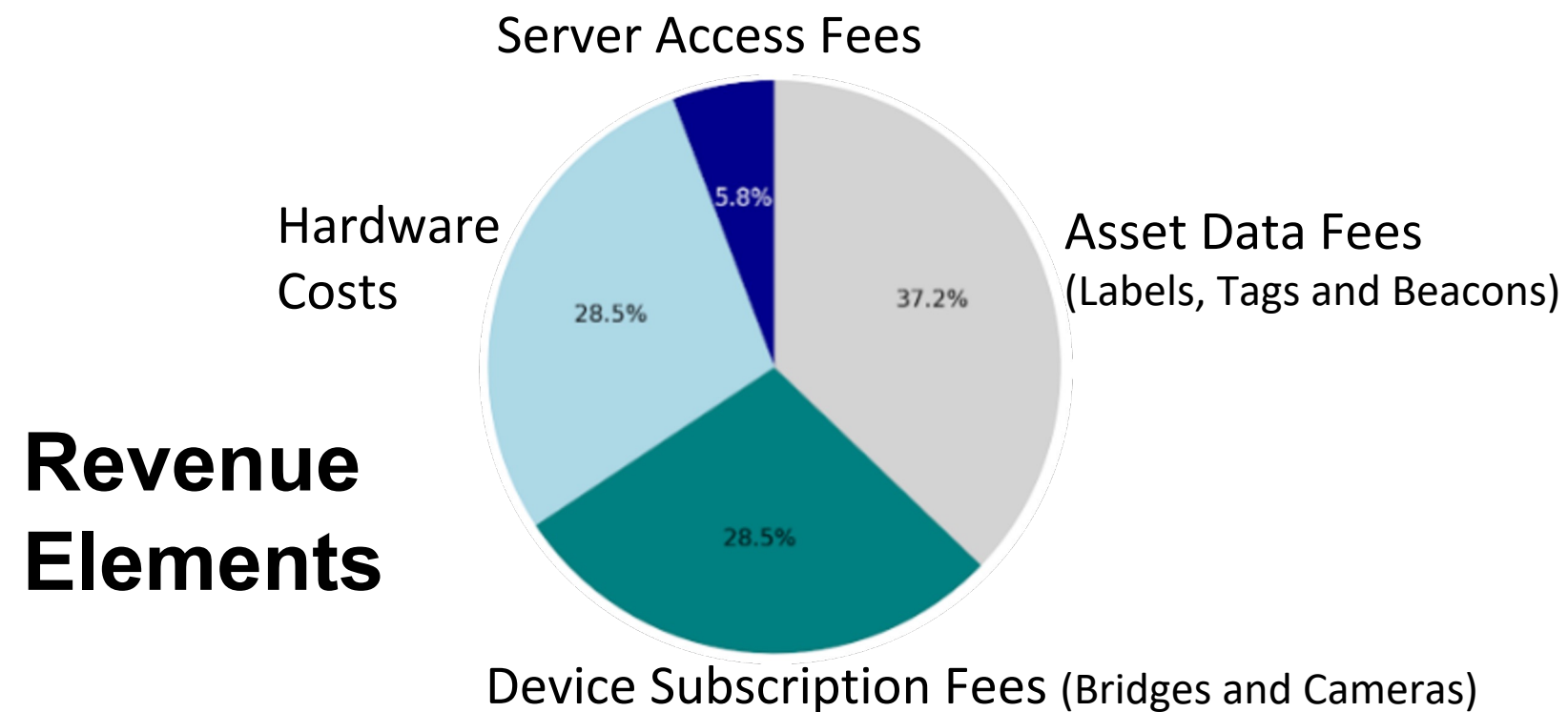
COMPETITORS
 1-3+ years with significant infrastructure costs



Financial Projections

Growth Forecast

(in USD \$M)	FY2026				
	FY2025 Total	HW 37%	ARR 56%	Services 7%	FY2026 Total
Bookings	\$5.8	\$4.6	\$7	\$0.9	\$12.5
Revenue	\$5.8	\$2.8	\$4.2	\$0.5	\$7.5
Gross Margin %	46%	50%	78%	65%	66.7%



Transactional Hardware business run from wholly owned subsidiary

Dot Ai Management Team

EXPERIENCED | SUCCESSFUL



[Ed Nabrotzky](#) / CEO & President

Co-Founder and entrepreneur with 4 previous successful exits by merger. SME in IoT and AI with operational experience, published work and patents in these areas. Executive experience at public companies Molex and Panasonic.



[Delores Rochester](#) / CRO

Del brings over 25 years of sales and technology leadership across global enterprise organizations, including Oracle and IBM. She has driven more than US \$4 billion in technology solution sales spanning hardware, software, cloud, mobility, and services.



[Vijayan Nambiar](#) / CTO

Executive experience at public companies leading R&D. SME in 5G systems and enterprise software. Led the team at Verizon for new 5G router platform. Strong history of recruiting and retaining dev talent, especially in India.



[Charles Maddox](#) / CFO & COO

Co-Founder and entrepreneur with 2 exits by private sale and 1 IPO. Raised more than \$8M in seed and \$12M in PIPE for Dot Ai. Set up manufacturing in Puerto Rico, scaling globally with contract manufacturing next. Former USAF C-17A Instructor Pilot & Director of Ops; managed continuous worldwide ops of \$11.12B in assets for USAF



[Ansgar Thiede](#) / CSO

Data Scientist with deep engineering and product management experience in Logistics software and Ai engines, former executive at infios/Korber and Blue Yonder. Dr. Theide drives our product strategy and customer experience functions.

Dot Ai

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